



TERKAR CAPITAL

India's leading
INVESTMENT BANKING FIRM

A Unit of Terkar Global Financial Development Pvt. Ltd.

WE DON'T SELL, WE SOLVE THE PROBLEMS



THE POWER BEHIND TERKAR CAPITAL



50+
Financial
Experts

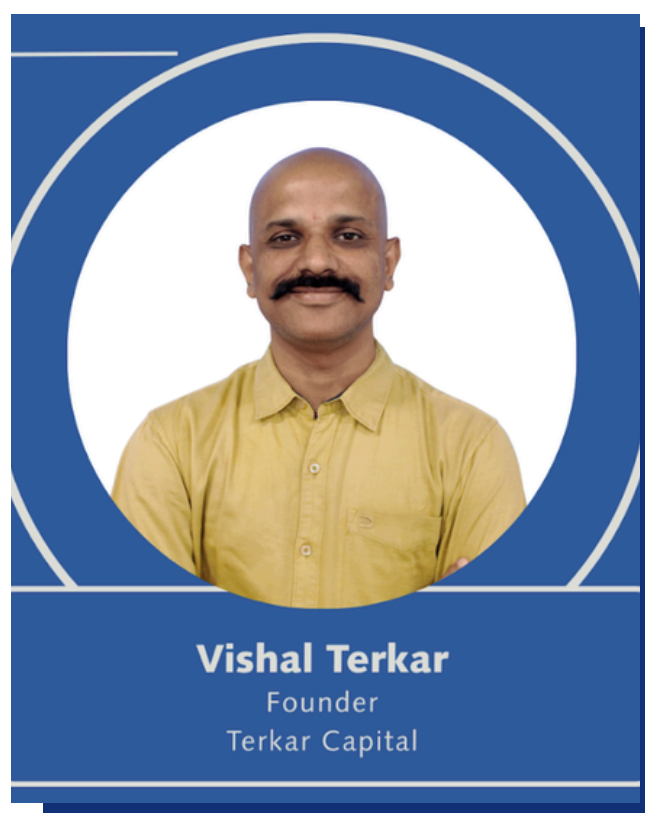


20+
Years of
Collective Experience



500+
Partner Banks
& NBFCs

VISIONARY LEADERSHIP



With a deep-rooted passion for finance and a vision to professionalize debt syndication in India, **Mr. Vishal Terkar** established Terkar Capital to disrupt the traditional financial advisory landscape. Vishal is a thought leader in the finance sector on LinkedIn with more than 50K followers, accros to the profile. He also shares deep insights on structured finance and debt strategy through the Terkar Capital Podcast.

Listen here: <https://youtu.be/lZTi1SHCRk4>

He observed that many profitable businesses faced stagnation not due to a lack of capability, but due to a mismatch in Financial Structuring-often using short-term funds for long-term assets or diluting equity when debt was a viable option.

"Every business deserves capital that fits its cycle, not just a product that fits a policy. We do not 'sell'; we solve. We engineer financial solutions that fuel sustainable growth."

Under his leadership, Terkar Capital has successfully **raised funds** for hundreds of businesses, facilitating their transition from local players to market leaders.

He also shares deep insights on structured finance and debt strategy through the [Terkar Capital Podcast](#).

WHO WE SERVE

We have dedicated teams and departments for all types of financial instruments and client segments. Our expertise covers the entire business spectrum.

CLIENT TURNOVER BANDWIDTH

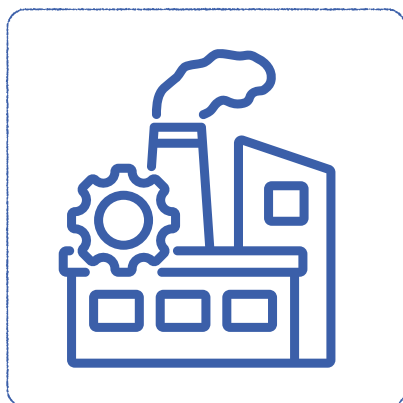
- We possess the capability to service a vast range of turnover profiles: **₹5 Cr to ₹50,000 Cr**

CLIENT SPECTRUM

- **Professionals:** Doctors, Chartered Accountants, Architects.
- **Business Entities:** SMEs, MSMEs, Proprietorships, Partnerships, LLPs.
- **Corporates:** Small & Mid-size Corporates to Large Listed Companies.

INDUSTRY EXPERTISE

We work with all types of organizations:



Manufacturers:

(Industrial, Pharma,
Auto, Chemicals,
Textiles)



Traders:

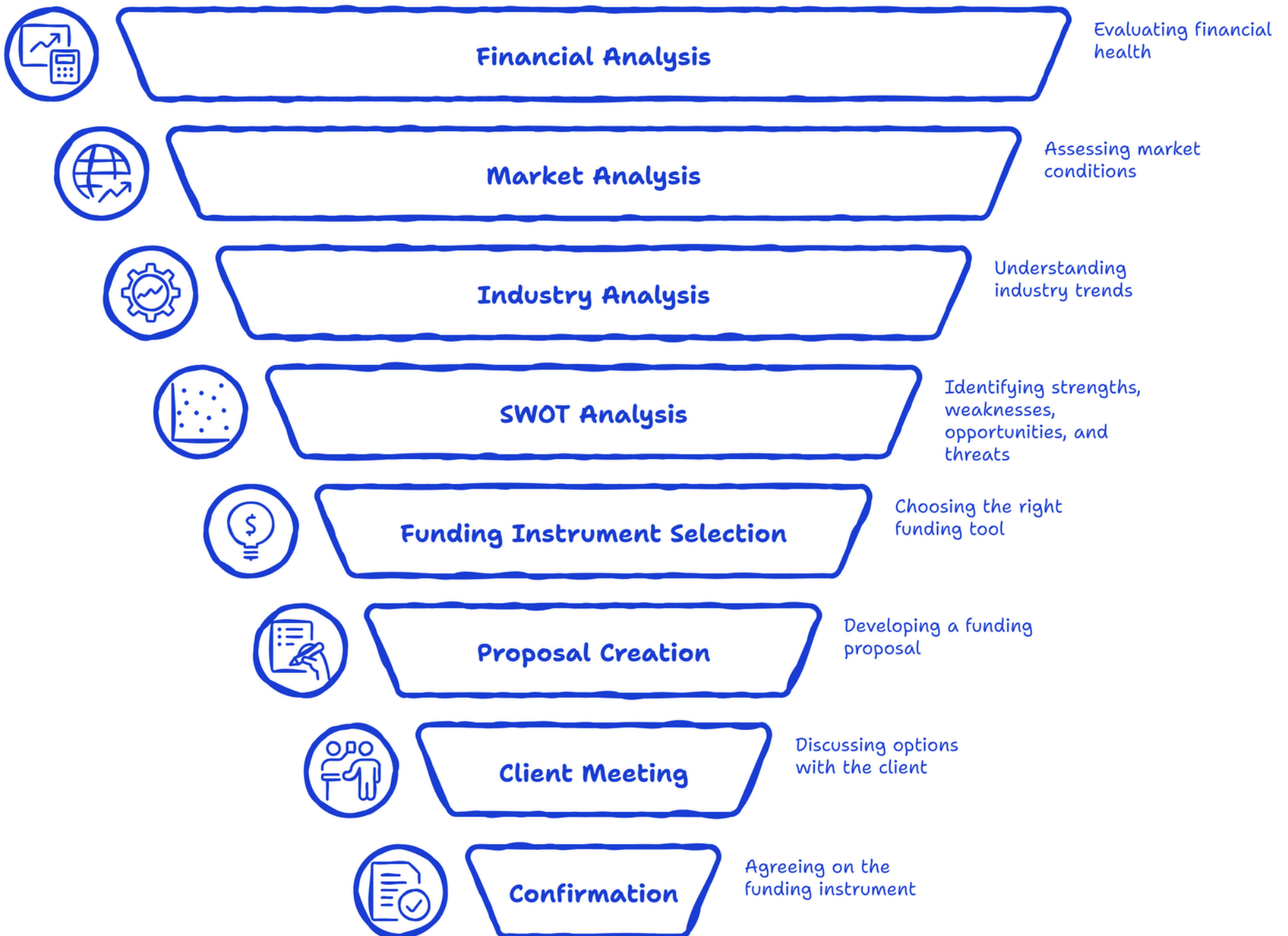
(Wholesale, Retail,
Import/Export
Houses)



Service Providers:

(IT/ITES, Logistics,
Healthcare,
Hospitality)

Fund Raising Process Funnel



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THE TERKAR EXECUTION MODEL

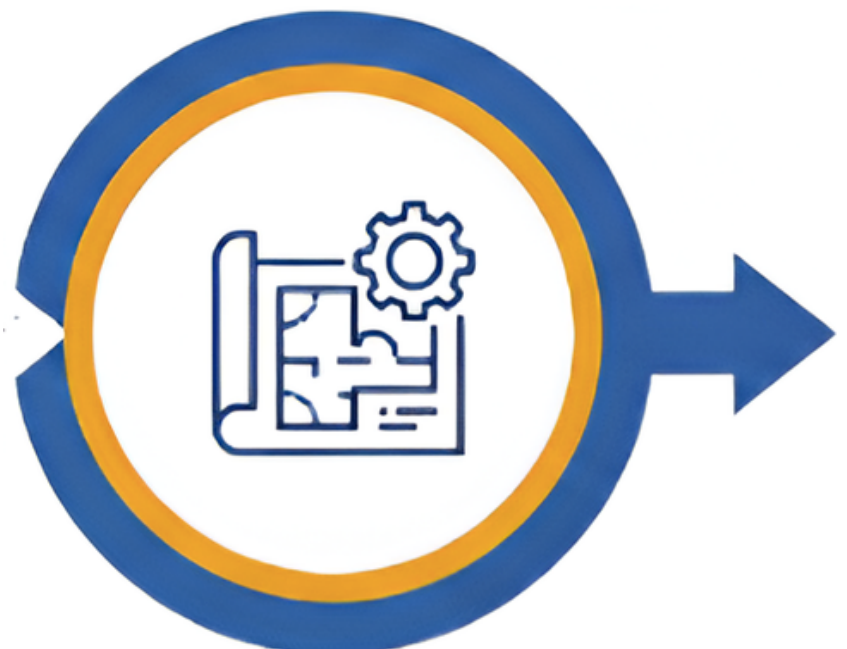
We follow a rigorous "Draft, Analyze, Refine" execution model to ensure the highest probability of success.



The Diagnostic

Credit Hygiene Check: We analyze your financials from a credit analyst's perspective.

Gap Assessment: We determine exactly how much capital is needed vs. what is requested.



Strategic Structuring

Instrument Selection: Deciding if you need a Term Debt, Working Capital, or Off-Balance Sheet funding.

IM Preparation: Drafting a professional Information Memorandum (IM) that presents your growth story backed by data.

**WE DON'T SELL,
WE SOLVE THE PROBLEMS**



Arrangement & Advocacy

Placement: Presenting the proposal to the right Financial Institutions.

Negotiation: We advocate for the best terms-Interest Rates, Covenants, and Collateral conditions.



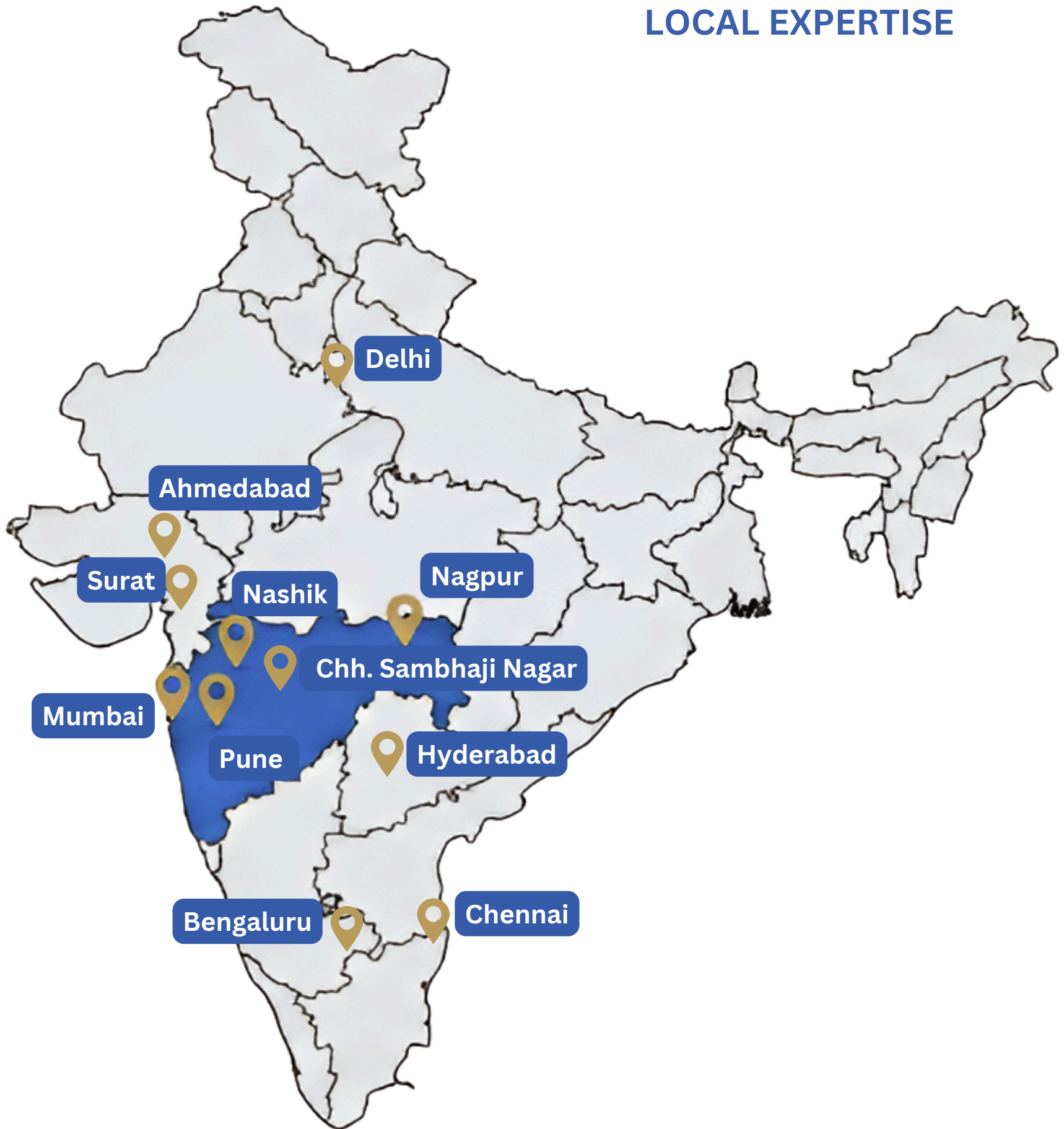
The Last Mile

Due Diligence: Coordinating Legal, Technical, and Valuation reports.

Success: Ensuring the funds are sanctioned and disbursed to your account.

WE DON'T SELL,
WE SOLVE THE PROBLEMS

NATIONWIDE FOOTPRINT, LOCAL EXPERTISE





READY TO STRUCTURE YOUR GROWTH?

We follow a rigorous "Draft, Analyze, Refine" execution model to ensure the highest probability of success.

Contact us :

Scan to know what our clients say about us!



Terkar Capital Pune



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